Fast facts

OUR FLEET

owned, managed and committed

OUR FLEET

83%

portfolio comprised of narrowbody aircraft

OUR FLEET

64%

of new technology

OUR FLEET

5.21

weighted average age of fleet in years

OUR RATING A-/BBB+

S&P / Fitch Ratings

OUR TRADING

500+

aircraft sold to 100+ third party investors and airlines

OUR CUSTOMERS

150+

airline and investor customers in over 50 countries worldwide

OUR PEOPLE

275

professionals, represented in 11 global locations

Figures correct as of 30th September 2023 and relate to all owned, managed and committed entities.



About SMBC Aviation Capital

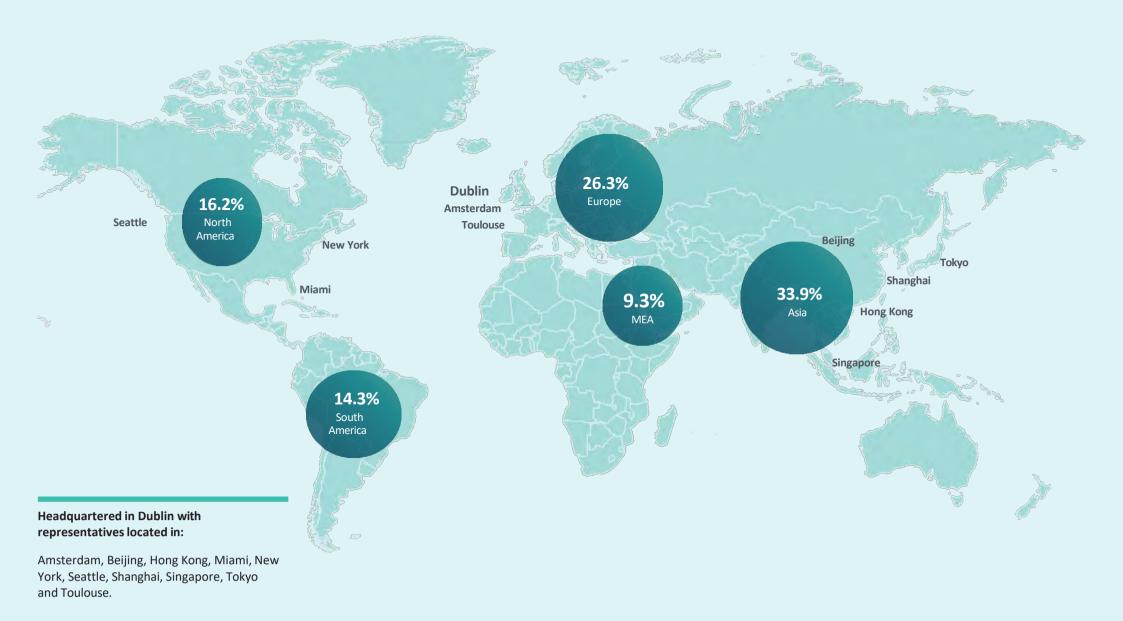
Headquartered in the IFSC in Dublin Ireland, SMBC Aviation Capital is the second largest aircraft operating lease company globally, with an owned, managed and committed fleet of over 890 aircraft. The company focuses on the most technologically advanced, fuel efficient and narrowbody aircraft types, providing customers across the globe with the aircraft they need to successfully grow their businesses. Established in 2001, the company was acquired in 2012 by a consortium comprised of two of Japan's biggest companies SMFG and Sumitomo Corporation.

For additional information, please visit SMBC Aviation Capital's website at smbc.aero





Our aircraft around the world



Our history

Delivery of 200th aircraft.

2006

2001

Lombard Aviation Capital created by RBS Group.

2007

Closed Airspeed, 36 aircraft securitisation.

2014

\$7.3 billion acquisition by two of Japan's biggest companies, Sumitomo Mitsui Financial Group and Sumitomo

Corporation. Then the largest sale of an

aircraft leasing

business.

2012

Placed order with Airbus and Boeing for 195 aircraft worth \$20 billion. **2016** Launch of \$500 million

\$600 million revolving

credit facility

established.

2015

unsecured inaugural bond.

Fitch ratings

2017

upgrade to A-.

2018

Closing of \$600 million

Received \$1bn in capital

from our shareholders.

S&P upgrade to A-.

syndicated financing.

Announced order with Airbus for 65 aircraft worth \$7.4 billion

2019

2022

Announced the completion of the acquisition of Goshawk Management Ltd and associated corporate assets. The acquisition creates the second largest global player by number of aircraft and the largest Japanese- owned aircraft lessor.

\$1.5bn Loan Facility with JBIC.

Our senior management team



Noriyuki (Nori) Hiruta Chairman

Norivuki (Nori) Hiruta assumed the position of Chairman of SMBC Aviation Capital in May 2023. Prior to this, he held the position of General Manager of the Lease & Business Development Department at Sumitomo Corporation (SC) Tokyo. During his career between 1989 and 2023, he has held a number of roles in SC, including General Manager of the Aircraft & Engine Leasing Department, General Manager of the Aerospace Business Department SC Europe and Joint General Manager of the Aviation Capital Department SMFL.



Peter Barrett Chief Executive Officer

Peter was appointed Chief Executive Officer to SMBC Aviation Capital in 2004. He has worked in aircraft leasing and finance for over 30 years, starting his career with Guinness Peat Aviation (GPA).



Barry Flannery Chief Commercial Officer

Barry was appointed to the role of Chief Commercial Officer in 2021. Barry joined the company that became SMBC Aviation Capital in 1997 and was appointed to the board of directors in 2007. Barry is responsible for origination and execution of all commercial relationships and transactions with airlines, aircraft investors and OEMs. Barry began his career as a chartered accountant with Coopers and Lybrand in Dublin and the Cayman Islands.



Aisling Kenny Chief Financial Officer

Aisling joined SMBC Aviation Capital in 2012 as Senior Vice President of Finance and subsequently was appointed to Chief Financial Officer in 2021. Aisling is responsible for corporate finance, treasury, financial reporting, tax and information technology. Aisling started her career as a chartered accountant and held a management position in the Banking and Leasing audit department of Ernst &Young.



David Swan Chief Operations and Sustainability Officer

David was appointed to the role of Chief Operations & Sustainability Officer at SMBC Aviation Capital in 2023. David has worked with SMBC since 2002 and has been an Executive Director since 2007. David oversees the company's Strategy, Innovation, Government and Corporate Affairs, Environment, Social and Governance (ESG), Corporate Communications, Property and Business Support functions. David has over 30 years of aircraft finance and leasing experience.



Catharine Ennis Chief Legal Officer

Catharine joined SMBC Aviation Capital as Chief Legal Officer in 2002 and subsequently joined the board of directors in 2004, assuming the role of Company Secretary in 2007. Catharine's current responsibilities include Legal, Compliance and Human Resources. Catharine previously worked for Airbus Finance Company Limited, GE Capital Aviation Services and GPA.

Our customers around the globe

| A AEGEAN | Aer Lingus 🚜 | | AirArabia العربيةللطيران | nir astana | AIR BUSAN | AIR CANADA 🛞 | rouge | (Frir Chinr | CCAirEuropa |
|---------------------------|-----------------------------|--------------------------|-----------------------------|----------------------------|--------------------------|-----------------------|-----------------------------|-----------------------------|----------------------------|
| AIRFRANCE / | | Alaşka Airlineş | 🜔 vistara | AirAsia | AIR MACAU | ANA | American Airlines 🍾 | ASIANA AIRLINES | Avianca 🔍 |
| | Azul 🂝 | BRITISH AIRWAYS | Batik Air | BOIMana de Aviacion | 首都航空 Capital Airlines | | 中國東方航空 CHINA EASTERN | cebu pacific | 长安航空 AIR CHANGAN |
| | condor \circledast | Copa Airlines | Corendon | ▲ DELTA | ତ Lufthansa | easyJet | Emirates | Ethiopian Shirthe | الألبان ETIHAD |
| | ●FIJI AIRWAYS | FINNAIR | FlyJinnah 🐻 | iludubai | Fug | | Garuda Indonesia | <u>yn</u> | GOL |
| طيران الخليج Gulf Air | ☆ 海南航空 HANAN AIRLINES | | | R HK express | | | IndiGo | JAPAN AIRLINES | الجزيرة. Jazeera. |
| JEJUair | Jet2.com | Jet SMART | Jetstar | JUNEYAD AIRLINES | Kenya Airways | ĸĿm | K@REAN AIR | PLATAM | Lauda |
| Leav | Lion | LuckyAir 样剧航空 | Lynxar | f Emala <u>ysia</u> | miami | norwegian | الطيران الغماني OMAN AIR | peach | PEGASUS |
| 21 Philippine Airlines | Citilink | QANTAS | | | RYANAIR | Safair 🍞 | ∢ SalamAir | 545 | scoot |
| | 上海航空公司 Shanghai Airlines | SXY | SKY 📩 | SMARTLYNX | Solaseed Air Ӱ | SOUTH AFRICAN AIRWAYS | 🥏 | SpiceJet | |
| S 春秋航空 Spring AirLines | G STARFLYER | sun country airlines. | SUNCLASS | sunwing | SWOR:** | таса | TP | 6 Thai | Thai Lion Sair |
| く | tigerair | STRADEAIR | 🔂 transavia | 🗸 тиг | TURKISH AIRLINES 🕗 | t'way | UNIAIR 立榮航空 | UNITED | Urumqi Air 乌鲁木齐航空 |
| Vietjet Alf .com. | Wige australia | vivagerobus.com | volaris 🌞 | vueling | WEST AIR 西爾蘇登 | WESTJET 🆈 | WIJIZ | Sep 度門航空 XIAMEN AIRLINES | 💠 中州航空 Central Airlines |

Our owned, managed and committed fleet

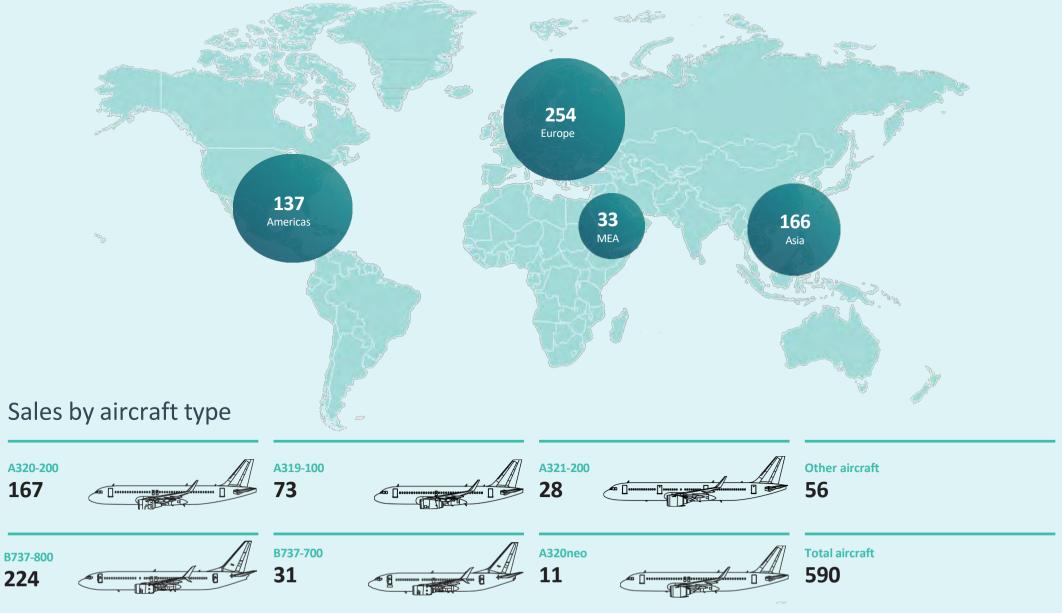


| A321-200 | | 12 | | |
|-------------|---|----|---|----|
| A330-900 | 3 | - | - | 3 |
| A330-200 | 1 | - | - | 1 |
| A330-300 | 2 | - | - | 2 |
| A350-1000 | 2 | 4 | - | 6 |
| B737-700 | 1 | - | - | 1 |
| B737-900ER | 3 | 3 | - | 6 |
| B777-200LRF | 2 | - | - | 2 |
| B777-300ER | - | 8 | - | 8 |
| B787-8 | 8 | 8 | - | 16 |

Figures correct as of 30th September 2023 and relate to all owned, managed and committed entities.



Our global aircraft sales



Figures correct as of 30th June 2023 and relate to all owned, managed and committed entities.



The three pillars of our ESG Strategy



Environmental

- Playing our part in accelerating decarbonisation
- Reduce our carbon impact
- Manage our exposure to climate risk
- Accelerate our customers' decarbonisation journey
- Collaborate to achieve a sustainable aviation future



Social

Investing in our people and championing inclusion

- Attract build and grow our people and instill a strong ESG culture
- Deliver our Future of Work programme
- Champion equality, diversity and inclusion
- Create a lasting legacy for people and communities



Acting with integrity and committed to the strongest corporate governance

- Full compliance with legal and regulatory requirements
- Transparent and timely financial reporting
- Strong data protection and information security controls
- Robust governance, risk management and reporting framework, including ESG



Our plan for the environment

Four domains across a range of functions

| 01 Reduce carbon impact Reduce our emissions in line with the GHG protocol | 02 Manage exposure Pursue sustainably linked finance for business and customers / align with reporting | 03 Customer decarbonisation Through product development and incentives | 04 Collaborate With ALI, AWG OEMS and supply chain |
|--|---|--|--|
| Measure emissions | Reporting | Carbon credit programme | Sustainability working groups |
| SAF scope 1 reduction | Sustainable finance deal | SAF to reduce scope 3 | OEMS of SAF |
| SAF scope 2 reduction | Sustainalytics rating | Credit risk framework | Procurement framework |
| Sustainable office | | Sustainability linked leases | |
| Offset remainder | | | |



Our environmental roadmap to 2050

2022-23



Publicly report ESG performance in line with TCFD



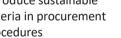
Actively assist customers on their decarbonisation journey



Set Science Based Targets



Introduce sustainable criteria in procurement procedures







Support SAF off-take at scale

Issue our first green

financing / lease

Achieve up to 80% new

Create sustainable global

Report on Science Based

technology fleet

offices

Targets



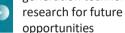
2024-25

Explore Carbon Capture and





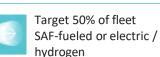
Build links to next generation technology



2035-40



Purchase and lease our first electric / hvdrogen aircraft



2050



Target 100% of fleet SAF-fueled or electric / hvdrogen



MBC Aviation Capital to have net carbon zero value chain



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